

VisiorIM - Robert Kalcik experience

wind power and consultancy

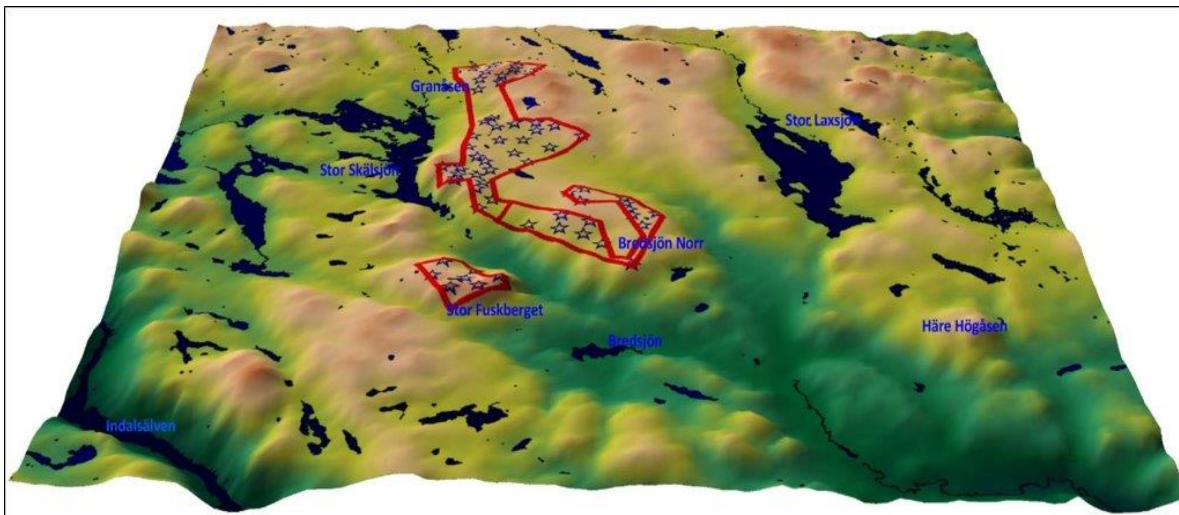


Overview

VisiorIM AB is owned by Robert Kalcik who was also CEO of Timra Vind AB from 2011 until July 2019. VisiorIM (and earlier IBVision) were developing the wind farm project Stor-Skälsjön (62 wind turbines) in collaboration with Ökoenergie group. VisiorIM is a consulting firm providing services in

- Business management (information management, Business Intelligence, project management, organizational development and ERP, wind power expert)
- Wind turbine rotor blade (and tower) inspection, local site services (facilitating wind measurement planning and operation, handling of all site-related issues and activities)
- Research and development of drone and survey related hard- and software. Research and surveying of bird life (predator birds) for wind power development

Services are involving local workforce presence with Robert Kalcik who is working as independent consultant since 2007 after heading Global Intelligence at ABN AMRO Bank (part of Global intelligence and business management – Working Capital) in The Netherlands. Robert also holds workshops and lectures for Information management, Business Intelligence and organizational development. For local services Robert collaborates with experienced local entities (Roger Öberg, BGT Liden, LBS, etc.)



3d image of wind farm Stor-Skälsjön (2013)

Highlights of experience

Robert Kalcik worked as information management and Business Intelligence expert since 2005. Since 2007 as consultant. Since 2010 for wind power.

- CEO (Timra Vind, VisiorIM, IBVision (wind power, IM) including public representation: 10 years
- working for clients as consultant: 14 years
- field work for wind farm planning and maintenance of equipment/infrastructure: 10 years
- wind farm planning developing Stor-Skälsjön: 10 years
- wind power project transactions: 3 years
- data analysis, reporting, Business Intelligence: 16 years

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Clients, employers and partners Robert worked with:

ABN AMRO Bank Netherlands, Atradius credit insurance, Informa, water authority, paper mills, Capgemini, Accenture, IBM consultancy, Ökoenergie group, Ros Consulting, Pelagia miljökonsult, NaturalPower, Environmental Law & Development Centre, BS grid solutions, Eolus Vind, E.on elnät, Timra Vind AB, Enercon, Telecontractor Sweden, Sweco, Airbus Defence and Space, etc..

VisiorIM AB has got a local office facility in Bredsjön, Sweden near the site of the wind farm Stor-Skälsjön as well as an office in Cochin, Kerala India.



Survey mast installation for a project in Jämtland, Sweco drilling at WTG 32 location Stor-Skälsjön



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Experience, Robert Kalcik- details

Wind power: As of 2010 Robert developed the wind farm project Stor-Skälsjön with support of Ökoenergie group. Robert also worked for Ökoenergie group and other wind farm entities as consultant since then.

1. Robert performed following tasks (Stor-Skälsjön):
 - a. Pre evaluation of areas in scope
 - b. Negotiating and finalizing land lease contracts
 - c. Planning of electrical grid including the various stages of development of the Nysäter cluster since 2011 in alignment and collaboration with E.on, SCA (later W.on wind) and Eolus Vind.
 - d. Negotiating all grid related contracts with E.on and Eolus Vind.
 - e. Planning of the wind farm layout (at the time with smaller WTGs) including, WTG sites, roads and hard stands, internal grid.
 - f. Performing and managing all consultation process for the project
 - g. Performing and managing all EIA and permission related tasks. The EIA was written by mainly 3 persons in tight collaboration.
 - h. Setting up Timra Vind's control program for construction phase and operation phase (which Enercon adapted to their needs afterwards)
 - i. Managing wind measurement campaign since October 2010 with support of Enercon as of 2012.- This included also fueling and local service of the generator unit.
 - j. As CEO of Timra Vind until July 2019 responsible for the project's financial and commercial planning including Budget, planning and strategy of development
Further, Robert represented Timra Vind towards authorities and other stake holders for ca 9 years.
 - k. Laying out a strategy and managing the permission process including the court proceedings with court meeting held around 14th of June 2016.
 - l. Assisting the owners of Timra Vind in the transaction and Due Diligence to Enercon in 2019.
 - m. Performing all field/ on site tasks in regards to planning of the wind farm as well as construction preparation works in alignment with stake holders and sub-contractors (such as Sweco for the geotechnical surveys)
 - n. Performing all field/ on site tasks in regard to planning of the wind farm as well as construction preparational works in alignment with stake holders and sub contractors (such as Sweco for the geotechnical surveys)
 - o. Controlling wind measurement equipment, camera observation program and site roads (when access was required)
 - p. Fueling of some of the wind measurement masts, arranging for tests of ground and investigating local site conditions for each of the 62 WTG locations including road network in the field.
 - q. Fixing minor road damages and snow removal on request (access to the mast in winter, access to sites for Geotech drilling in Nov/Dec. under heavy snow conditions (2017/2018))
2. Robert also performed tasks for the optimization of the project after the transaction:
 - a. Performing CAPEX, OPEX, yield and other calculations for evaluating upside potential (2021)

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- b. Evaluating legal situation together with juridical expert on change of permission and also rotor diameter (2021)
- c. Evaluation of different upside potentials in terms of layout changes.
- 3. Further services related to wind power:
 - a. Rotor blade inspection using state of the art drone based system and AI software.
 - b. Drone based mapping and surveying

Other consultant services

Expert in information management, data analysis with ca 16 years of experience:

- c. Setting up Service Level Agreements (SLAs) for banking and production Client Services
- d. Handling various reporting, data analysis as well as Business Process Development for large scale organisations (ABN AMRO bank, Atradius, Informa, Water ministry, Paper mills, public health care providers, etc...). This included:
 - i. Financial reporting including P&L
 - ii. Business process development and reporting
 - iii. Business acceptance testing
 - iv. Information management
 - v. Business Intelligence (both business and IT side)
 - vi. Data analysis using various standard and client specific tools
 - vii. Development of KPIs, management information charts, dashboards, reports, etc... for various clients and industries
- e. Workshops for Information management and Business Intelligence
- f. Research project on Golden Eagle together with 3 experts including camera observatory project in Stor-Skälsjön as well as one other project
- g. Development of drone related hard- and software (Antenna tracking, etc..)

Pictures from field works at various sites:



Field work for wind power in Jämtland (2020)

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snow removal with the small machine at entrance to Stor Fuskberget area



Snow removal and Sweco drilling near WTG 26 location in Stor-Skålsjön

Winter snow removal at project site Stor-Skålsjön (2018)

Equipment planned to be used for snow removal and other services:



Syn trac with snow blower



Unimog with plough

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WTG 22, Stor-Skälsjön rock-test (2018)



On site at WTG 13 location Stor-Skälsjön with Enercon and Sweco (2019)